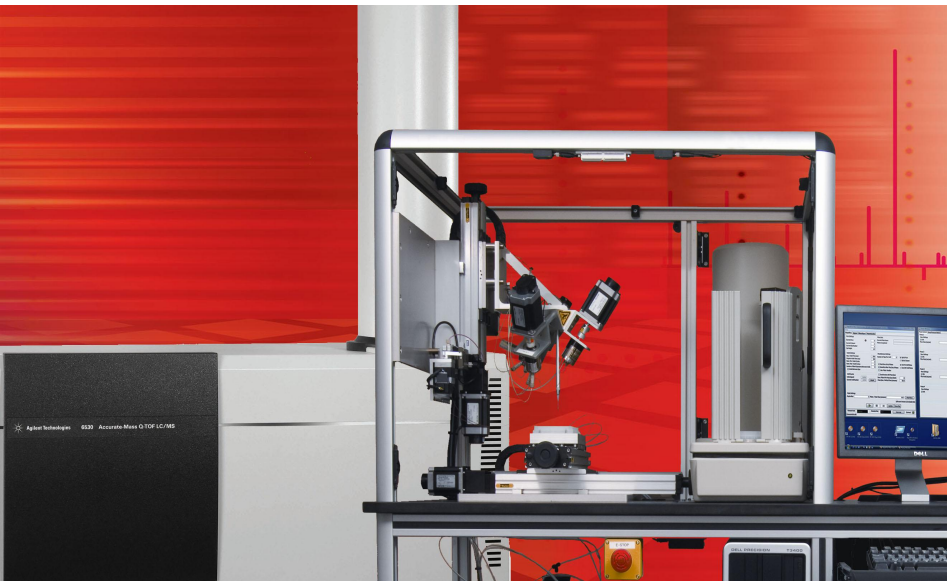


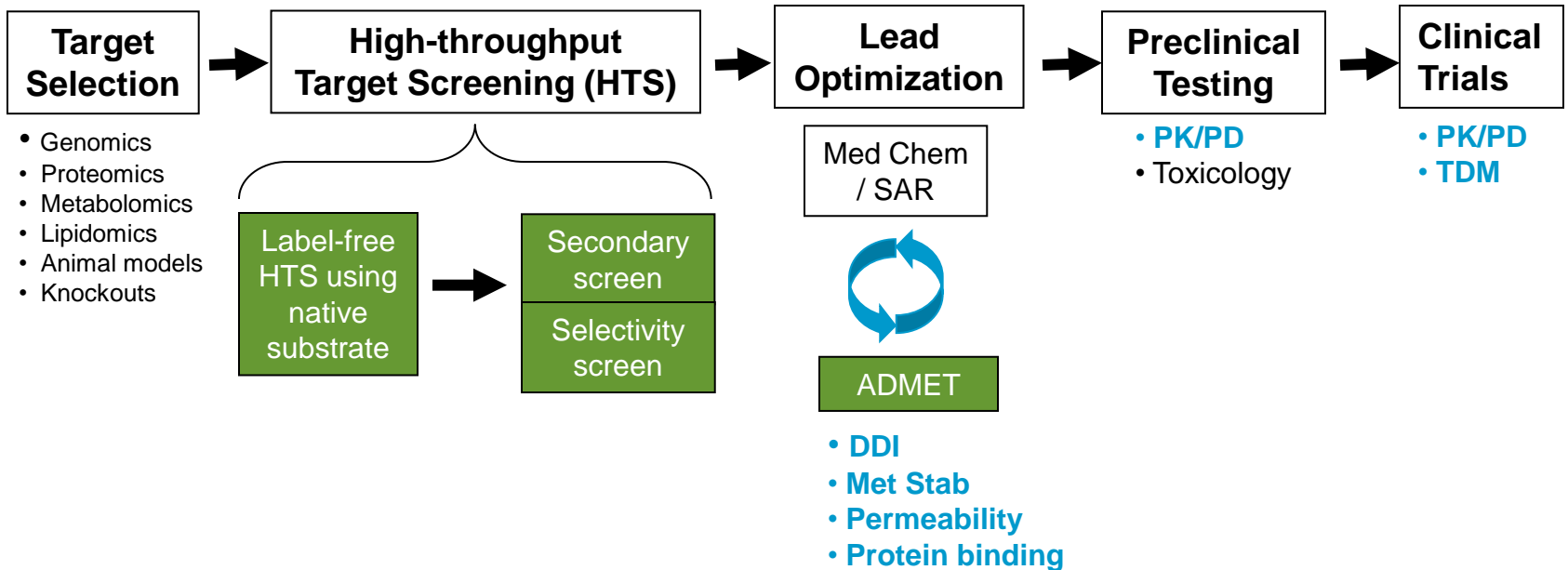
# RapidFire®

## High-throughput MS technology



Enhancing Drug Discovery  
Turning Mass Specs into  
Plate Readers

# Drug Discovery with RapidFire



- Identify the best hits: Eliminate HTS compromises
- Select the best leads: Data-driven lead selection
- Eliminate compromises when designing experiments

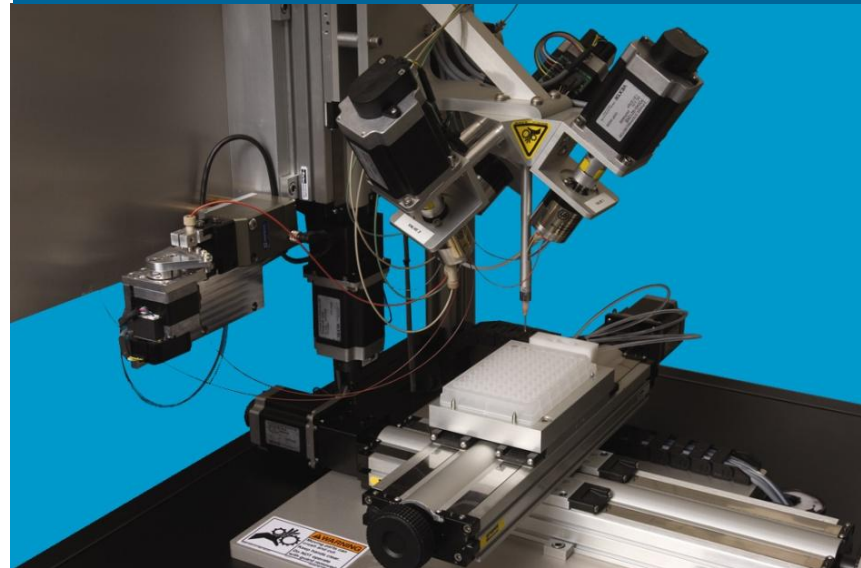
# RapidFire<sup>®</sup> Mass Spectrometry

## Fast autosampler & SPE system

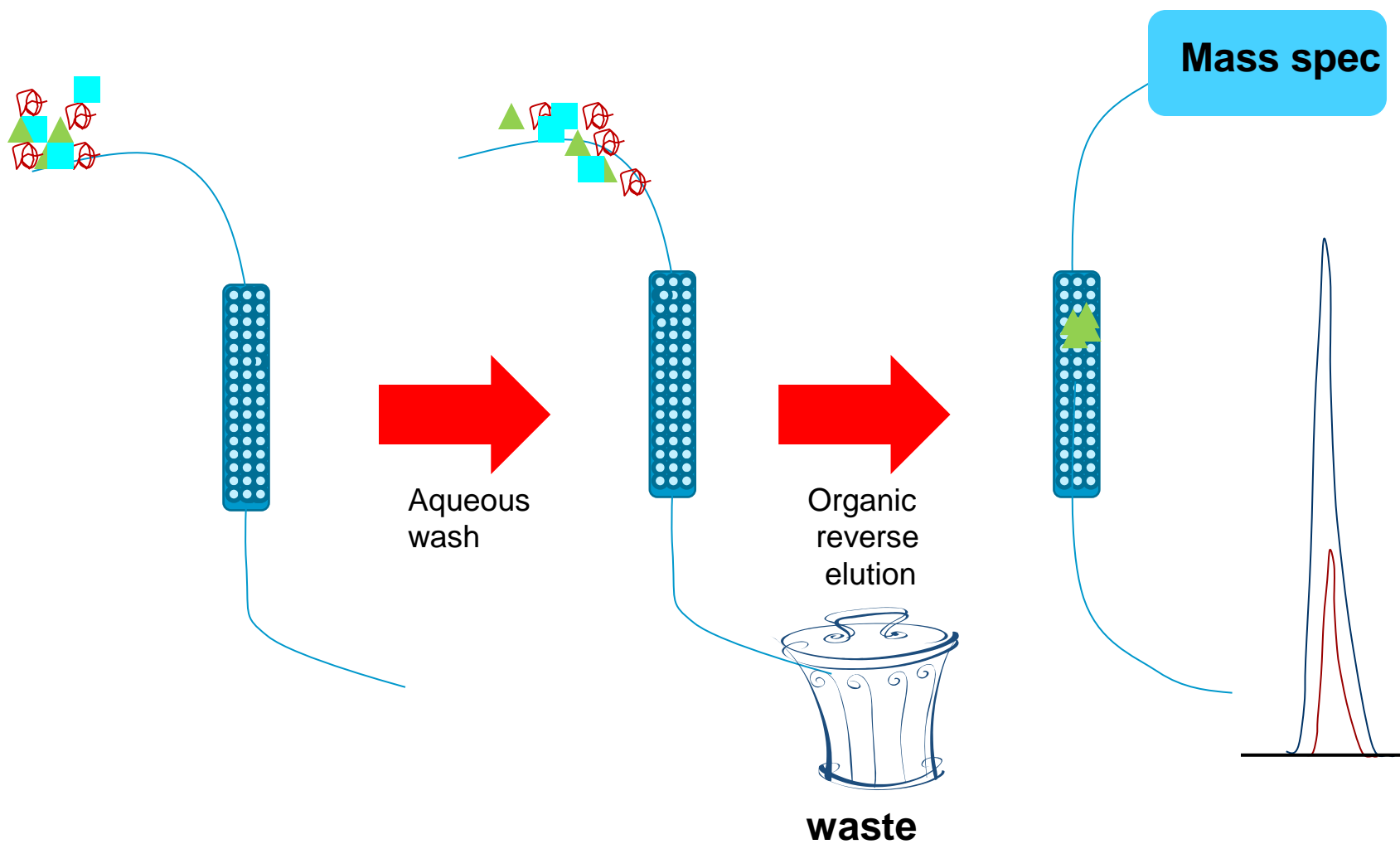
- Replaces LC in LC/MS
- Integrated, automated, micro-scale solid-phase extraction
- Integrates with standard ESI MS instruments
- **cycle time: 5–10s/sample**

## Compatible with biological matrices

- Microsomal preparations
- Cell culture supernatants
- Tissue extracts
- Plasma



# SPE-MS/MS Analysis

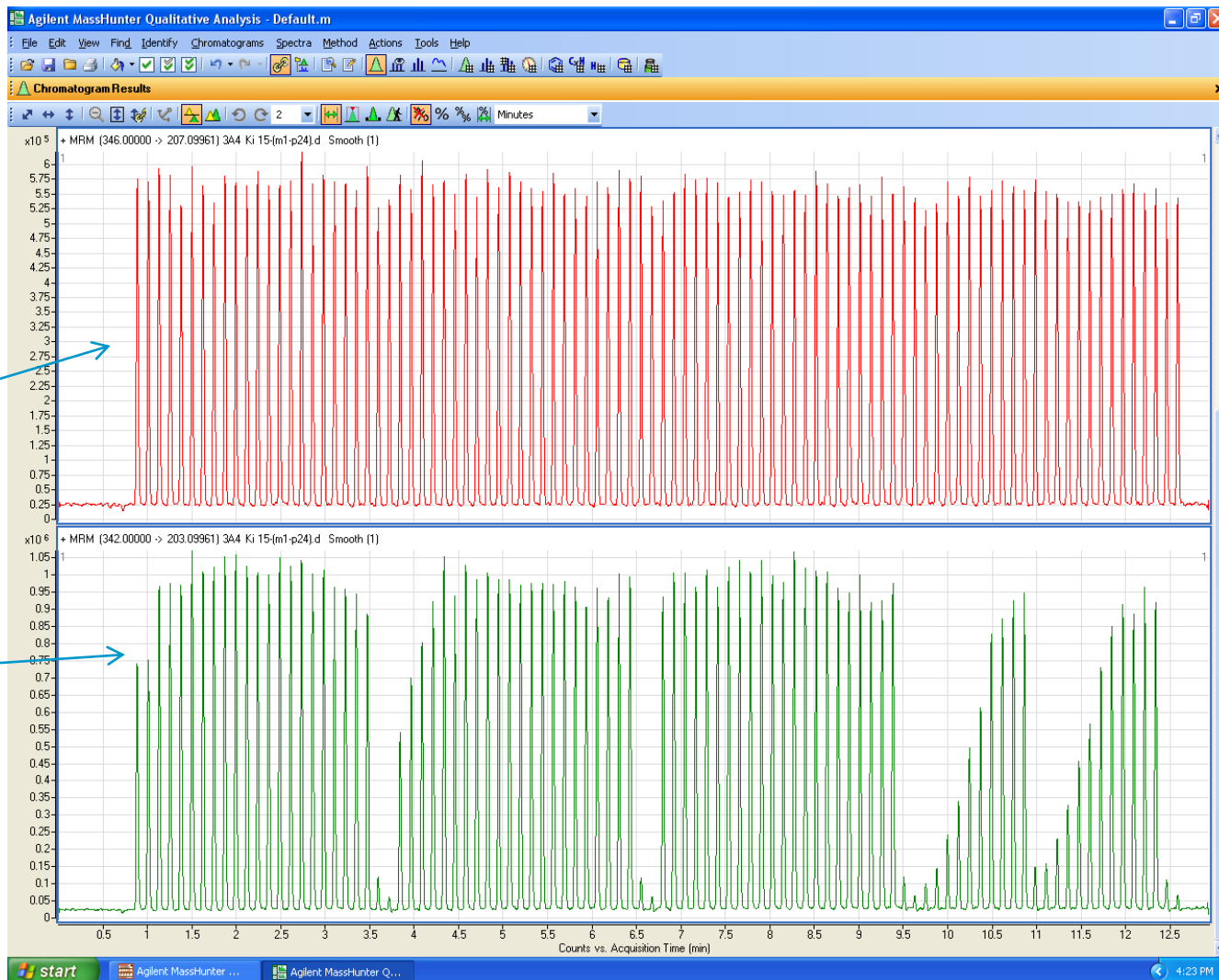


# RapidFire Data

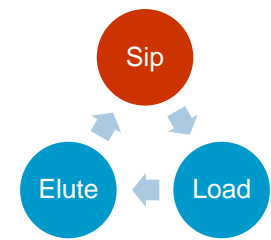
96-well plate analyzed in <12 minutes

IS data

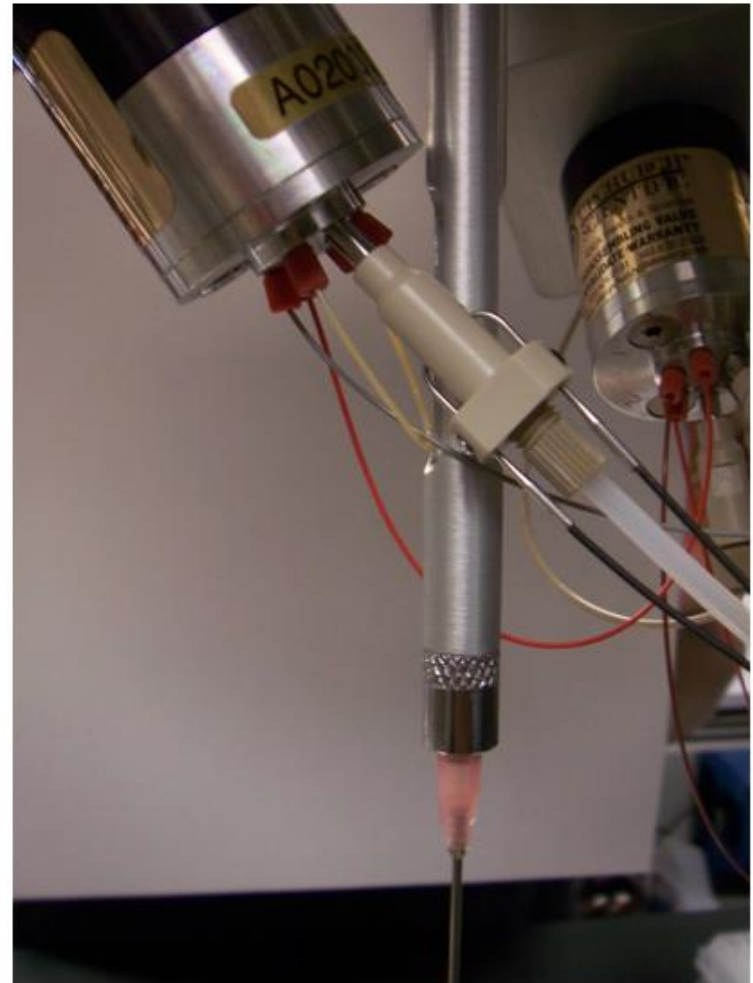
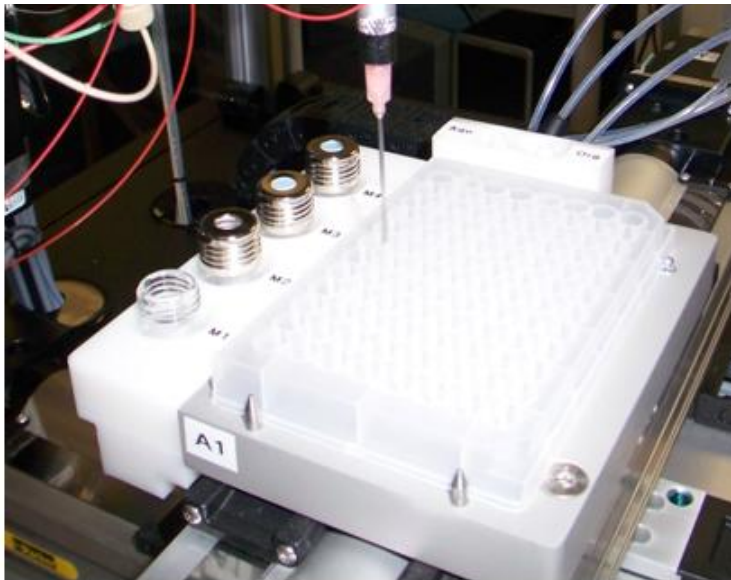
Sample data



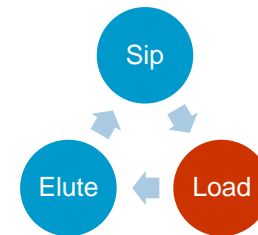
# RapidFire Cycle – Sip/Equilibrate



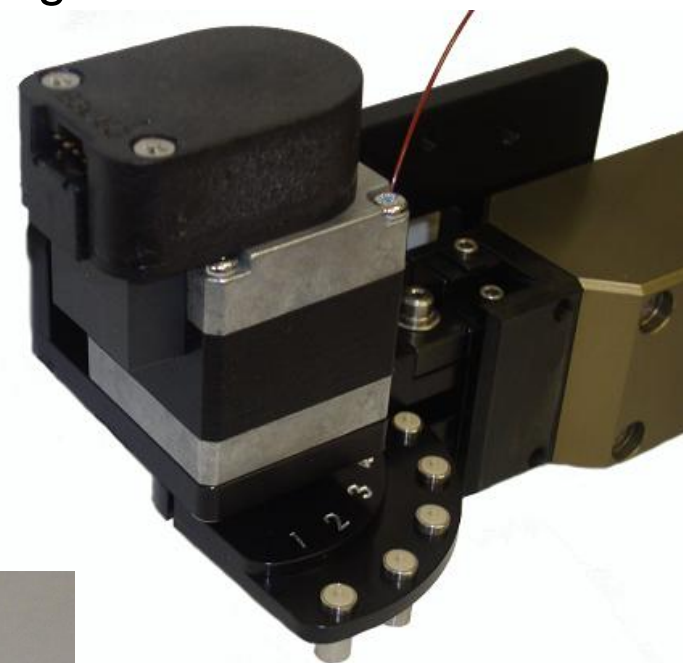
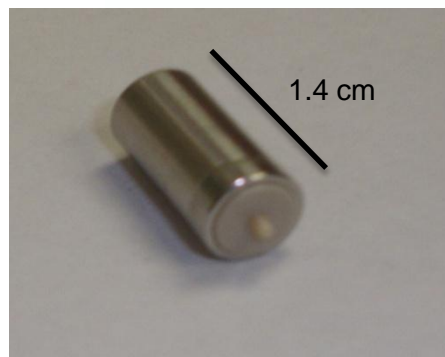
- Standard 96 or 384-well plates
- Sample interface (sipper)
  - Washed with aqueous and organic solvents
- Optical sip sensor
  - No wells missed (even if half full)



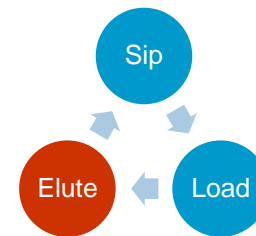
# RapidFire Cycle – Load/Wash



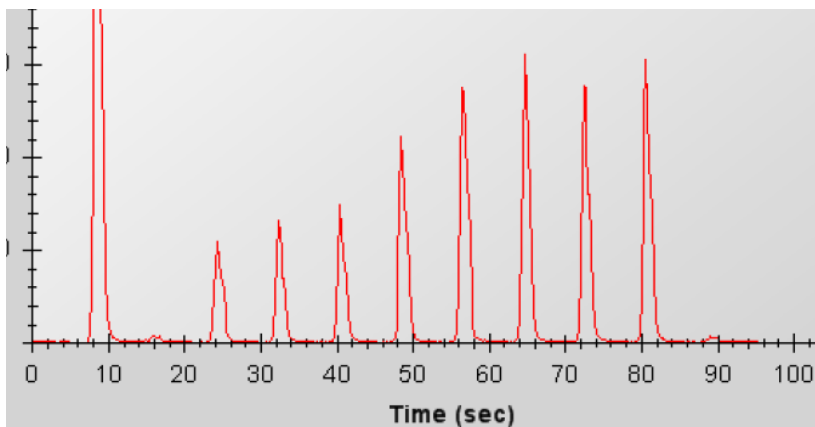
- 10- $\mu$ L injection loop onto 4- $\mu$ L RapidFire cartridge
- No offline sample preparation
  - SPE purification by proprietary cartridge (variety of packing beds) of quenched assays
- Cartridge changer (6 slots)
  - Automatic or programmed switch
  - 24-hour unattended runs
  - Facilitates assay development
  - Packing Material
    - C4, C8, C18
    - Phenyl, Cyano
    - HILIC
    - Client specified



# RapidFire Cycle – Elute/Clean



- Compatible with any ESI or APCI flow injection analysis MS
- MS at 5-10 seconds/sample
  - Micro-scale fluidic path
  - Baseline resolution
  - PEEK minimizes carryover

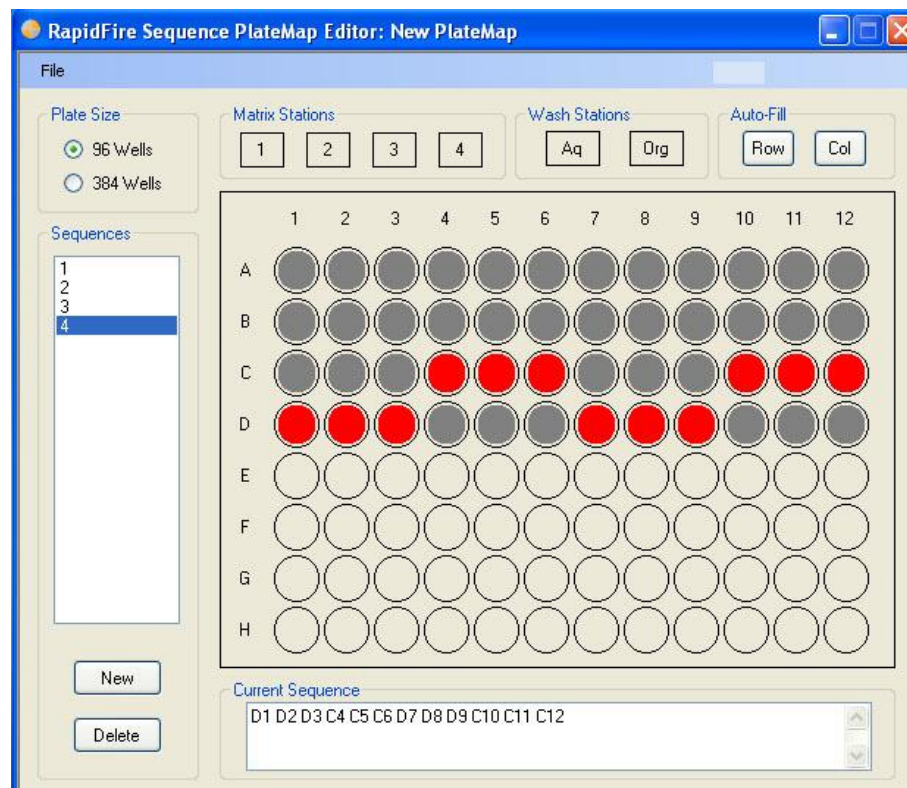




# RapidFire - Automation & Efficiency

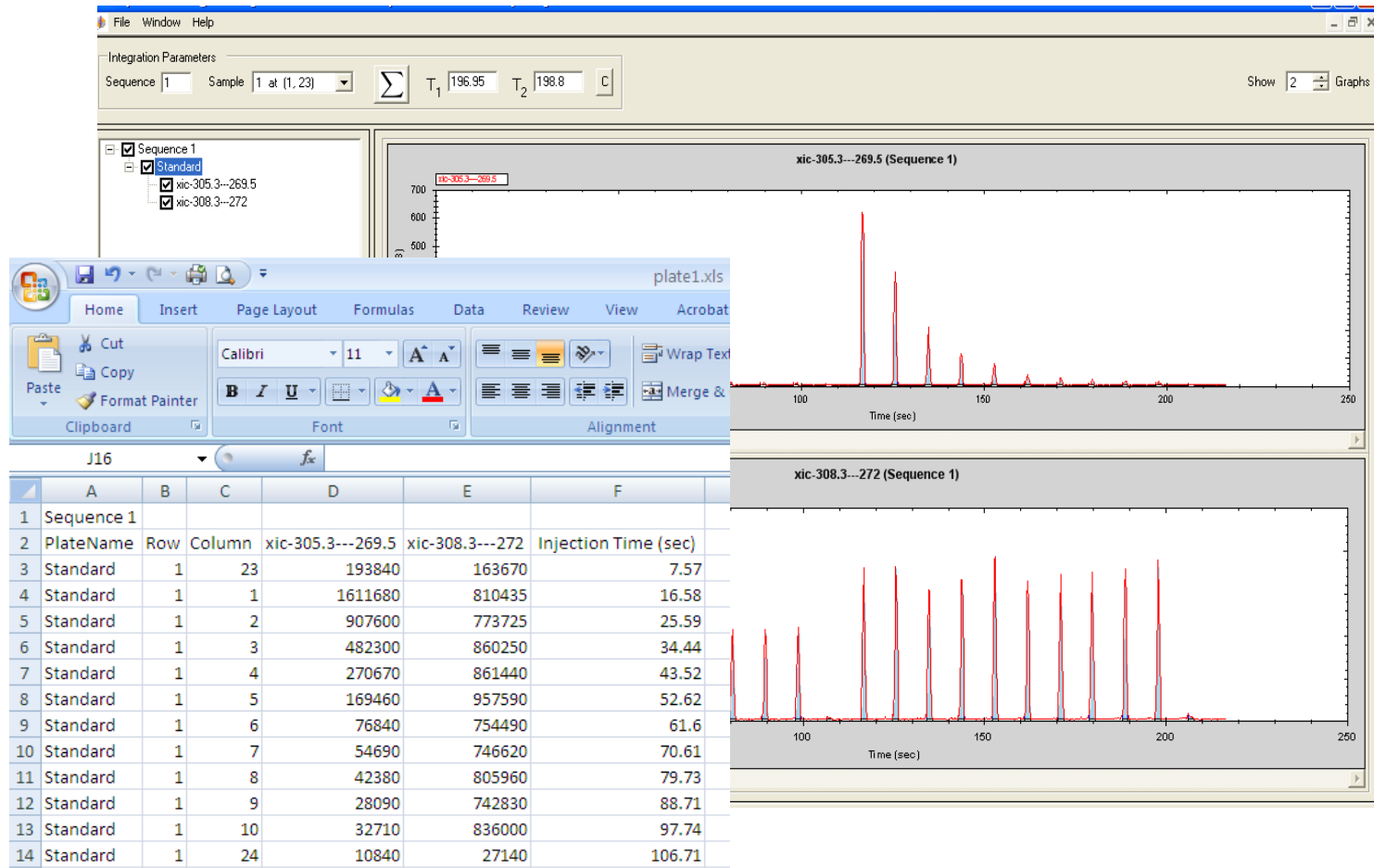
## Acquisition Software Features

- Sequence-based protocol
  - injections from plates in any well order
- Multiple MS methods per plate
- Enter all pre-developed parameters at once
  - for full stack of plates (7000 samples/run)
- Barcode scanner
- 24-hour unattended operation
- Active monitoring
  - Error → flag upon suspension



# RapidFire Integrator - Data Analysis & Output

- Proprietary, intuitive data analysis software
  - Outputs results as text files compatible with standard databases



# RapidFire Integrator Software

## Internal Standard (d4-1'OH-midazolam)

	1	2	3	4	5	6	7	8	9	10	11	12
A	13515322	14269894	14332623	14471745	15116982	15301635	14690330	14579803	14465625	15011230	15237832	15546360
B	17434008	16604680	16948062	16097807	16634851	16445362	16467090	16236566	15934448	16043856	16149485	16732055
C	18620363	17813741	17284582	16651378	16716736	17219301	17699784	17024495	16106934	16662407	17022034	17631943
D	18853237	18639570	17545882	16707887	16859350	17082515	17135769	16917660	16866547	16762991	16662805	16932106
E	19095034	19155820	18632830	17190636	16915409	17698485	18031132	17904120	17498786	16646769	17301091	18276269
F	19501938	18858411	17530737	17476044	17285001	17765209	18191777	17539311	18035244	17721958	17420392	18124271
G	19617689	19641455	20695544	18748491	17433257	17236209	18041601	20432135	18674406	18662003	17706549	18696053
H	19645157	19177960	20062090	19103985	18990975	17804109	18038389	19058414	19193675	19711093	18461084	17856780

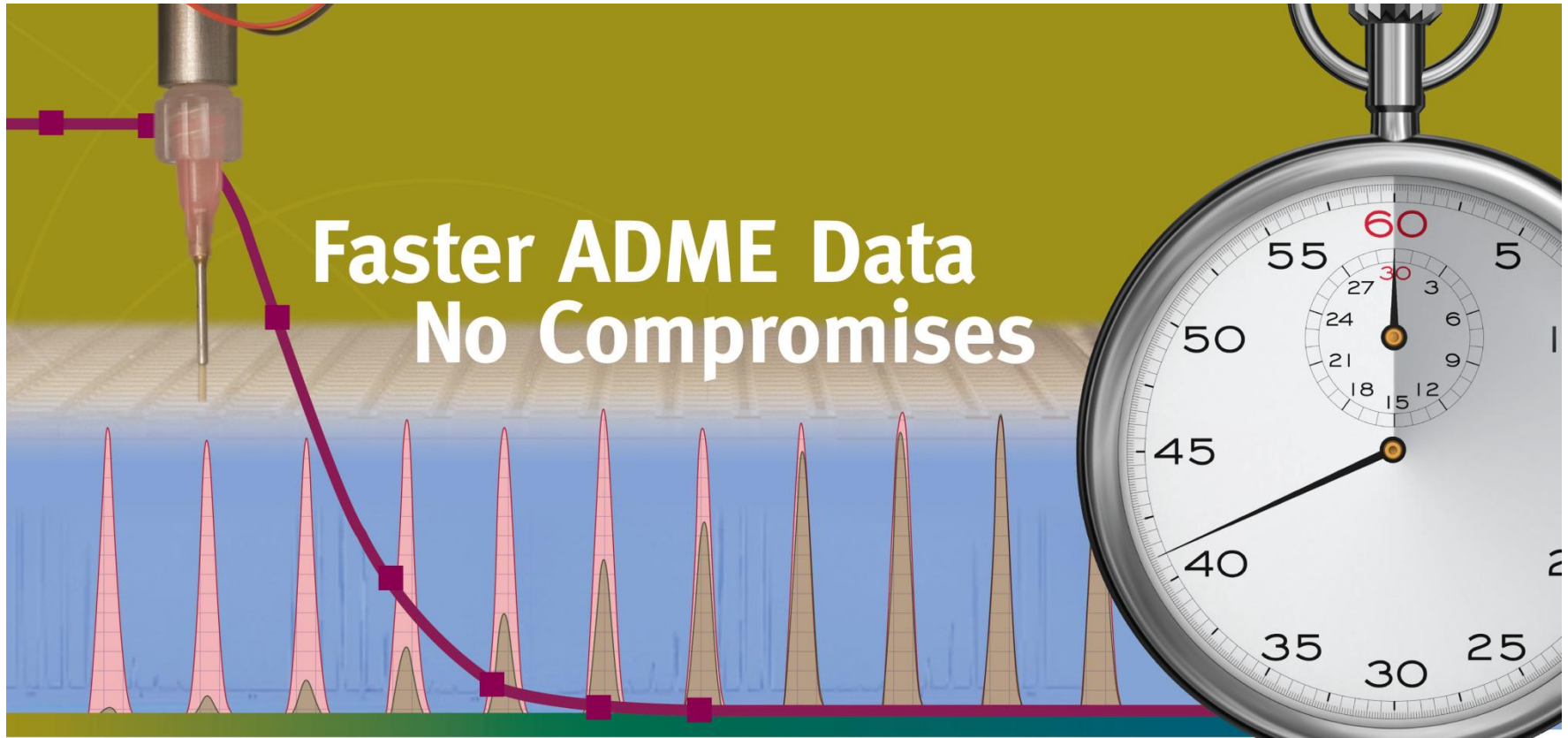
## Product (1'OH-midazolam)

	1	2	3	4	5	6	7	8	9	10	11	12
A	81217	100602	88629	94434	113207	115549	83772	87924	97878	244550	235432	262948
B	152871	118289	139825	182411	176312	168628	104282	104738	108970	661471	664829	633719
C	246216	215908	197602	291126	302567	285434	149992	150230	142836	1236854	1168309	1328238
D	544895	555992	471635	426800	398887	403895	227402	206803	200213	1849887	1893075	2030754
E	1541495	1436062	1357041	507776	540945	564612	453009	332389	361539	2609866	2769033	3056845
F	2261622	2187441	1995732	715854	714291	764022	583844	527665	515286	3324764	3182154	3653594
G	2834427	2233412	2213744	932589	818246	821289	694814	514781	630866	4214068	3234244	3427977
H	2323314	2461589	2282049	910427	836034	920960	666413	632365	550910	3351768	3794636	3518838

Turning a mass spectrometer into a plate reader

# RapidFire applications for *in vitro* ADME

(absorption-distribution-metabolism-excretion)



# RapidFire for *in vitro* ADME assays

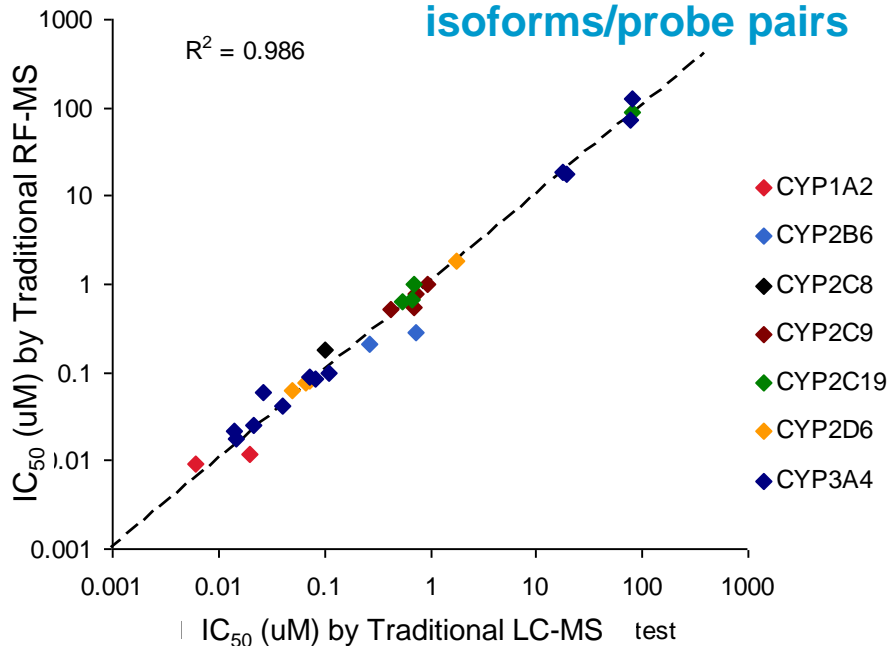
## Strong results correlation with traditional technologies



- CYP inhibition (drug-drug interaction)
  - Reversible and Time-dependent
- Metabolic stability
  - HLM or S9
- Permeability
  - cell lines (Caco-2) and/or PAMPA
  - P-glycoprotein inhibition
- Plasma protein binding
  - HSA, brain, microsomal binding

# Summary of Analytical Methods Comparison

**Direct CYP Inhibition: Comparable results obtained >20-fold faster analysis 8 different isoforms/probe pairs**



**Caco-2 Permeability: Comparable results obtained nearly 10x faster with RF-MS**

	LC-MS	RF-MS
<b>Analysis Time</b>	20 hours	2.5 hours
<b>Linearity</b>	R > 0.99	R > 0.98
<b>LLOQ</b>	5 nM	5 nM
<b>Carry-over</b>	< 0.3%	< 0.3%
<b>Generic method applicability</b>	Generic LC method	Generic SPE method



# RapidFire 360 High Resolution System

*Eliminates bottlenecks in high-throughput MS*

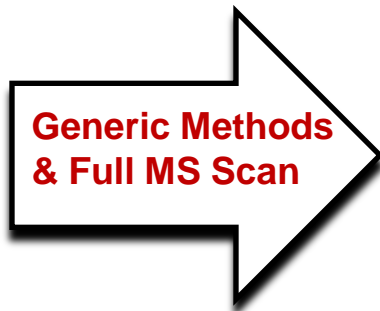
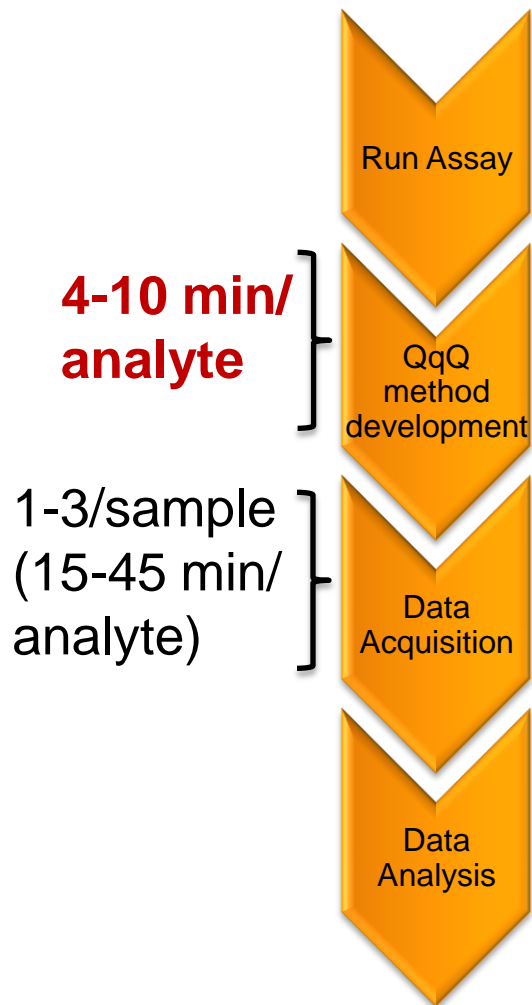
**The most efficient analysis available**

- No MRM method development
- Fully integrated sample preparation
- Walk-away automation

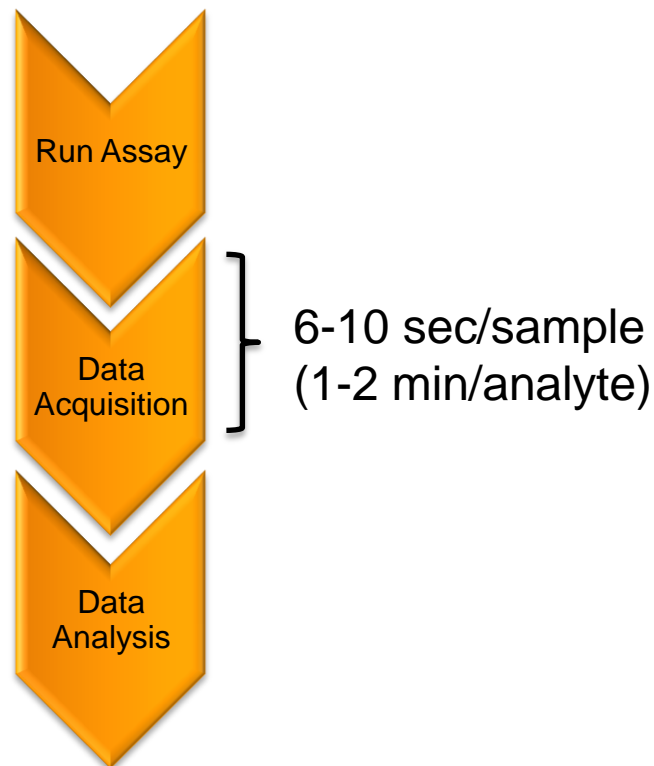


# RF360 Removes the MRM Bottleneck

## Traditional MS/MS



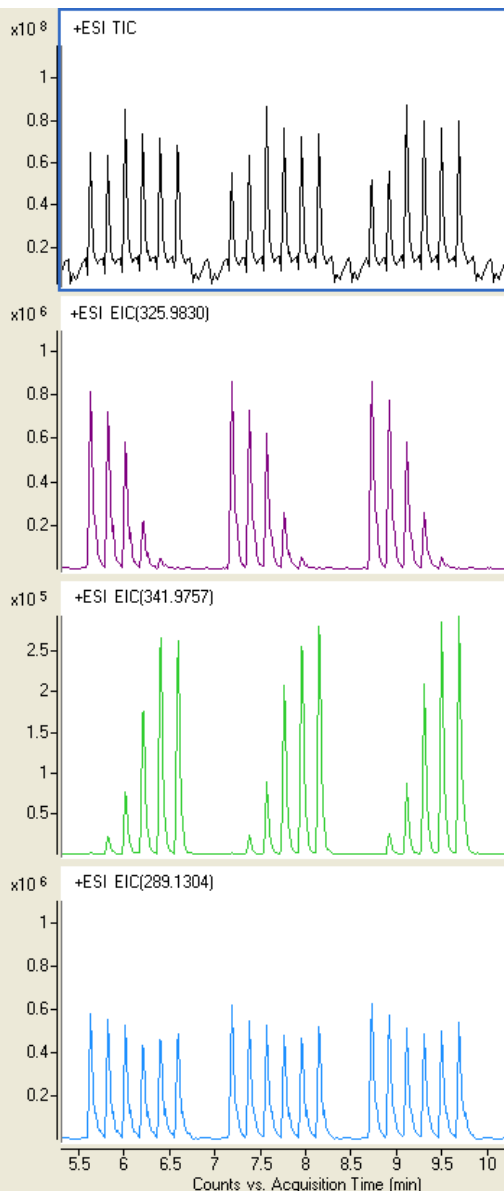
## RF360





# RF 360 Data

## Microsomal Stability Assay with Midazolam

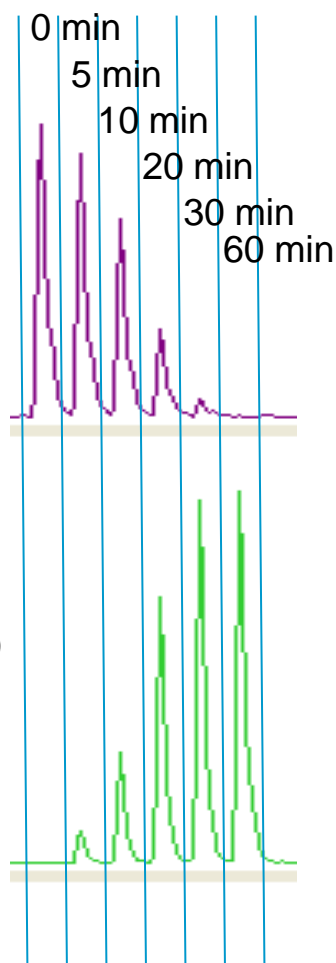


TIC

Parent  
(Midazolam)

Metabolite  
(Hydroxymidazolam)

Internal Standard  
(Bupivacaine)



*Extraction and peak integration of analytes from TIC is fully automated*



# Metabolite Analysis Data

Midazolam.xls [Compatibility Mode] - Microsoft Excel

Home Insert Page Layout Formulas Data Review View Acrobat

Clipboard Font Alignment Number Styles Cells

O38

	A	B	C	D	E	F	G	H	I	J	K	L	M
1	Sip	Sequence	PlateName	Row	Column	Injection	Mass IS	Abundance IS	Mass 1	Abundance 1	Mass 1 [+O, +15.995]	Abundance 1 [+O, +15.995]	
2	1	1	MET STAB - Midazolam - TOF	1	1	9.92	289.2202	33395	326.0782	24326	342.0731	674	
3	2	1	MET STAB - Midazolam - TOF	2	1	20.2	289.2202	24512	326.0782	19041	342.0731	2215	
4	3	1	MET STAB - Midazolam - TOF	3	1	29.29	289.2202	22010	326.0782	18801	342.0731	2930	
5	4	1	MET STAB - Midazolam - TOF	4	1	37.9	289.2202	22279	326.0782	15342	342.0731	1376	
6	5	1	MET STAB - Midazolam - TOF	5	1	46.7	289.2202	21361	326.0782	15610	342.0731	1836	
7	6	1	MET STAB - Midazolam - TOF	6	1	55.68	289.2202	22154	326.0782	16192	342.0731	1668	
8	7	1	MET STAB - Midazolam - TOF	7	1	64.79	289.2202	0	326.0782	0	342.0731	0	
9	8	1	MET STAB - Midazolam - TOF	8	1	73.49	289.2202	0	326.0782	84	342.0731	0	
10	9	1	MET STAB - Midazolam - TOF	1	2	82.43	289.2202	31275	326.0782	23765	342.0731	667	
11	10	1	MET STAB - Midazolam - TOF	2	2	91.27	289.2202	22037	326.0782	17683	342.0731	1601	
12	11	1	MET STAB - Midazolam - TOF	3	2	100.38	289.2202	22886	326.0782	18244	342.0731	1928	
13	12	1	MET STAB - Midazolam - TOF	4	2	108.96	289.2202	20586	326.0782	15660	342.0731	1639	
14	13	1	MET STAB - Midazolam - TOF	5	2	117.54	289.2202	20170	326.0782	16033	342.0731	1660	
15	14	1	MET STAB - Midazolam - TOF	6	2	126.66	289.2202	21896	326.0782	16270	342.0731	1961	
16	15	1	MET STAB - Midazolam - TOF	7	2	135.38	289.2202	0	326.0782	0	342.0731	0	
17	16	1	MET STAB - Midazolam - TOF	8	2	143.97	289.2202	38	326.0782	35	342.0731	304	
18	17	1	MET STAB - Midazolam - TOF	1	3	152.58	289.2202	31169	326.0782	23636	342.0731	924	
19	18	1	MET STAB - Midazolam - TOF	2	3	161.54	289.2202	20535	326.0782	18175	342.0731	1432	
20	19	1	MET STAB - Midazolam - TOF	3	3	170.32	289.2202	21169	326.0782	19609	342.0731	1975	
21	20	1	MET STAB - Midazolam - TOF	4	3	178.88	289.2202	19473.5	326.0782	14961	342.0731	1745	
22	21	1	MET STAB - Midazolam - TOF	5	3	187.47	289.2202	19944	326.0782	16225	342.0731	2044	
23	22	1	MET STAB - Midazolam - TOF	6	3	196.59	289.2202	21645	326.0782	16923	342.0731	1815	
24	23	1	MET STAB - Midazolam - TOF	7	3	205.71	289.2202	0	326.0782	0	342.0731	0	
25	24	1	MET STAB - Midazolam - TOF	8	3	214.43	289.2202	0	326.0782	21	342.0731	0	
26	25	1	MET STAB - Midazolam - TOF	1	4	222.99	289.2202	26194	326.0782	21271	342.0731	2408	
27	26	1	MET STAB - Midazolam - TOF	2	4	232.11	289.2202	22814	326.0782	16462	342.0731	2598	
28	27	1	MET STAB - Midazolam - TOF	3	4	240.95	289.2202	21227	326.0782	13507.5	342.0731	3846	
29	28	1	MET STAB - Midazolam - TOF	4	4	249.65	289.2202	18232	326.0782	4928	342.0731	5090	
30	29	1	MET STAB - Midazolam - TOF	5	4	258.15	289.2202	20417	326.0782	2246	342.0731	6953	
31	30	1	MET STAB - Midazolam - TOF	6	4	267.28	289.2202	21351.5	326.0782	1617	342.0731	6578	

# High-throughput TOF Data Analysis

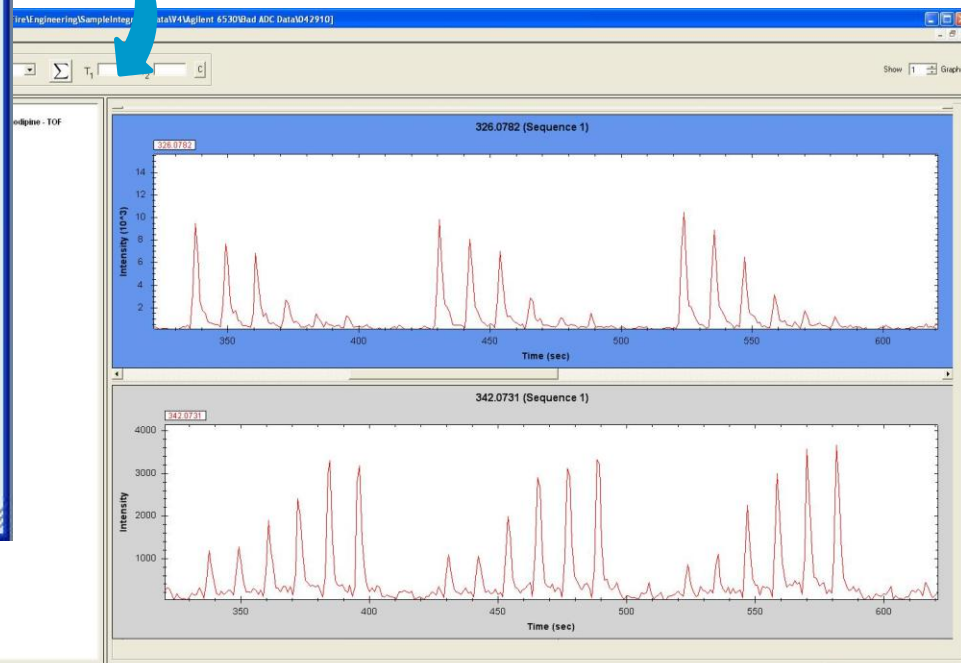
Sequence	PlateName	Row	Column	Injection	Mass IS	Abundance IS	Mass 1	Abundance 1	Mass 1 [+O, +15.995]	Abundance 1 [+O, +15.995]
1	1 MET STAB - Midazolam - TOF	1	1	9.92	289.2202	33395	326.0782	24326	342.0731	674
2	1 MET STAB - Midazolam - TOF	2	1	20.2	289.2202	24512	326.0782	19041	342.0731	2215
3	1 MET STAB - Midazolam - TOF	3	1	29.29	289.2202	22010	326.0782	18801	342.0731	2930
4	1 MET STAB - Midazolam - TOF	4	1	37.9	289.2202	22279	326.0782			
5	1 MET STAB - Midazolam - TOF	5	1	46.7	289.2202	21361	326.0782			
6	1 MET STAB - Midazolam - TOF	6	1	55.68	289.2202	22154	326.0782			
7	1 MET STAB - Midazolam - TOF	7	1	64.79	289.2202	0	326.0782			
8	1 MET STAB - Midazolam - TOF	8	1	73.49	289.2202	0	326.0782			
9	1 MET STAB - Midazolam - TOF	1	2	82.43	289.2202	31275	326.0782			
10	1 MET STAB - Midazolam - TOF	2	2	91.27	289.2202	22037	326.0782			
11	1 MET STAB - Midazolam - TOF	3	2	100.38	289.2202	22886	326.0782			
12	1 MET STAB - Midazolam - TOF	4	2	108.96	289.2202	20586	326.0782			
13	1 MET STAB - Midazolam - TOF	5	2	117.54	289.2202	20170	326.0782			
14	1 MET STAB - Midazolam - TOF	6	2	126.66	289.2202	21896	326.0782			
15	1 MET STAB - Midazolam - TOF	7	2	135.38	289.2202	0	326.0782			
16	1 MET STAB - Midazolam - TOF	8	2	143.97	289.2202	38	326.0782			
17	1 MET STAB - Midazolam - TOF	1	3	152.58	289.2202	31169	326.0782			
18	1 MET STAB - Midazolam - TOF	2	3	161.54	289.2202	20535	326.0782			
19	1 MET STAB - Midazolam - TOF	3	3	170.32	289.2202	21169	326.0782			
20	1 MET STAB - Midazolam - TOF	4	3	178.88	289.2202	19473.5	326.0782			
21	1 MET STAB - Midazolam - TOF	5	3	187.47	289.2202	19944	326.0782			
22	1 MET STAB - Midazolam - TOF	6	3	196.59	289.2202	21645	326.0782			
23	1 MET STAB - Midazolam - TOF	7	3	205.71	289.2202	0	326.0782			
24	1 MET STAB - Midazolam - TOF	8	3	214.43	289.2202	0	326.0782			
25	1 MET STAB - Midazolam - TOF	1	4	222.99	289.2202	26194	326.0782			
26	1 MET STAB - Midazolam - TOF	2	4	232.11	289.2202	22814	326.0782			
27	1 MET STAB - Midazolam - TOF	3	4	240.95	289.2202	21227	326.0782			
28	1 MET STAB - Midazolam - TOF	4	4	249.65	289.2202	18232	326.0782			
29	1 MET STAB - Midazolam - TOF	5	4	258.15	289.2202	20417	326.0782			
30	1 MET STAB - Midazolam - TOF	6	4	267.28	289.2202	21351.5	326.0782			

- Import mass table or formulas
- Select metabolites of interest
- Obtain fully-integrated peak areas

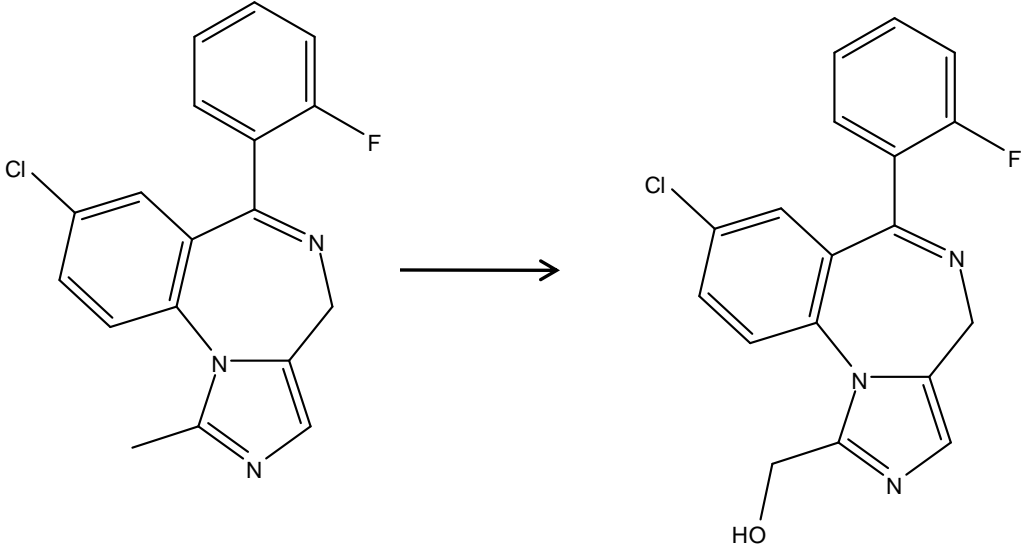
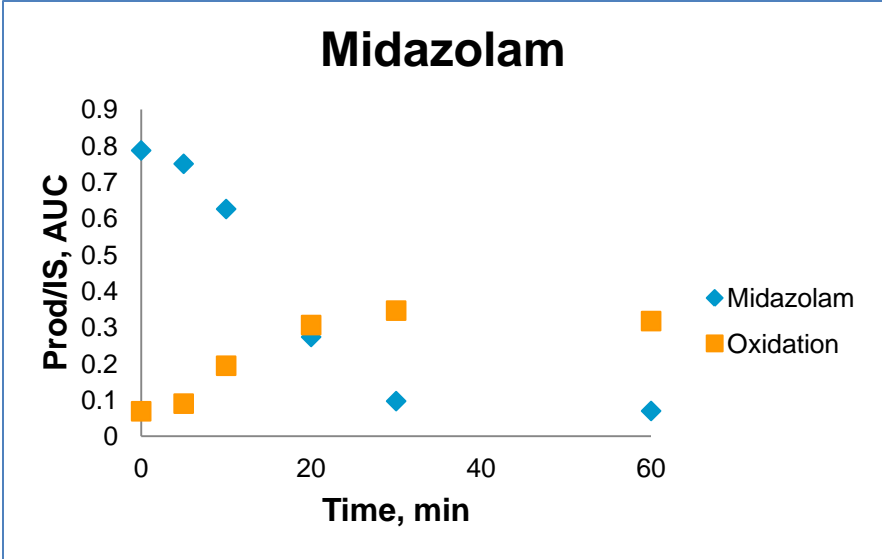
Please Select the Metabolites to extract.

- [+ O, +15.9949] monoxidation
- [+ O2, +31.9898] dioxidation
- [- CH2, -14.0157] demethylation
- [- CHCH3, -28.0313] deethylation
- [+ H2, +2.0157] reduction
- [- H2, -2.0157] desatuation
- [+ C6H8O6, +176.0321] glucuronadation
- [+ O3S, +79.9568] sulphation
- [+ C2H2O, +42.0106] acetylation
- [ ] (enter mass or formula)

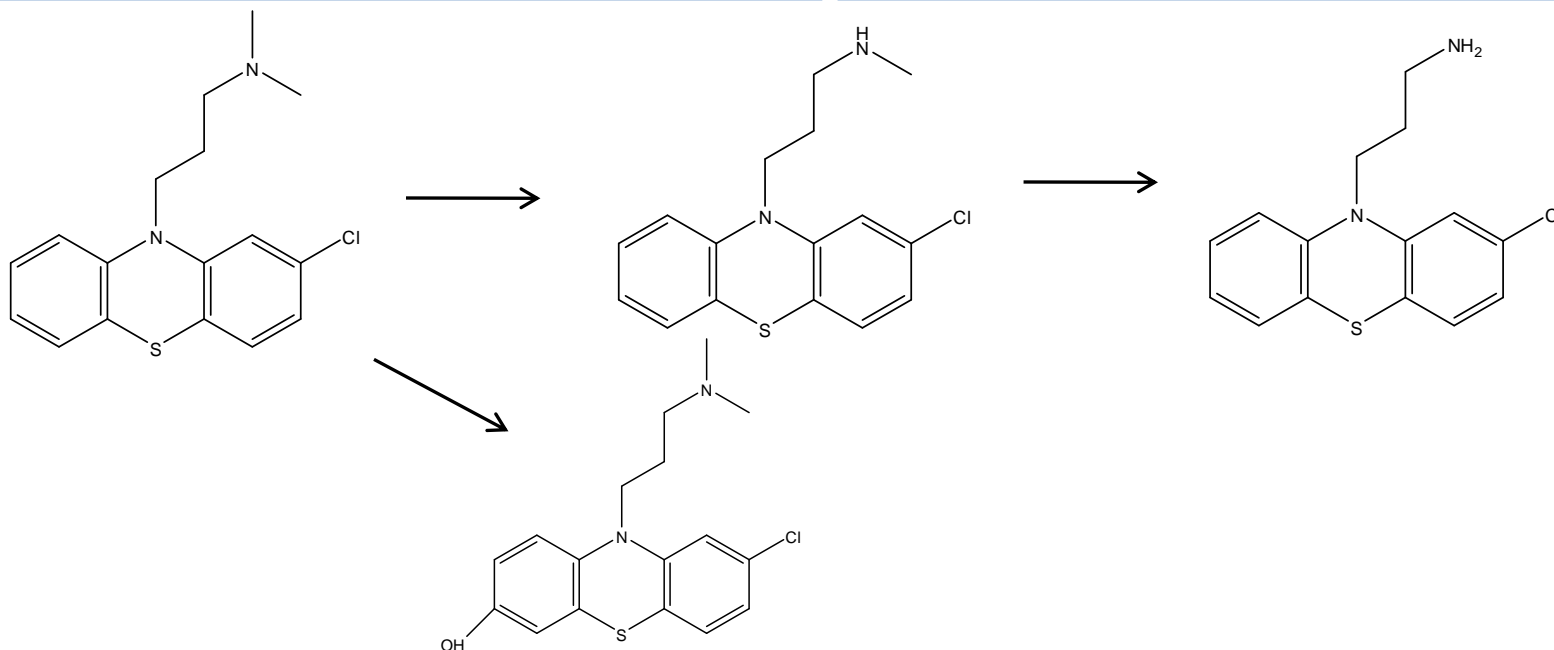
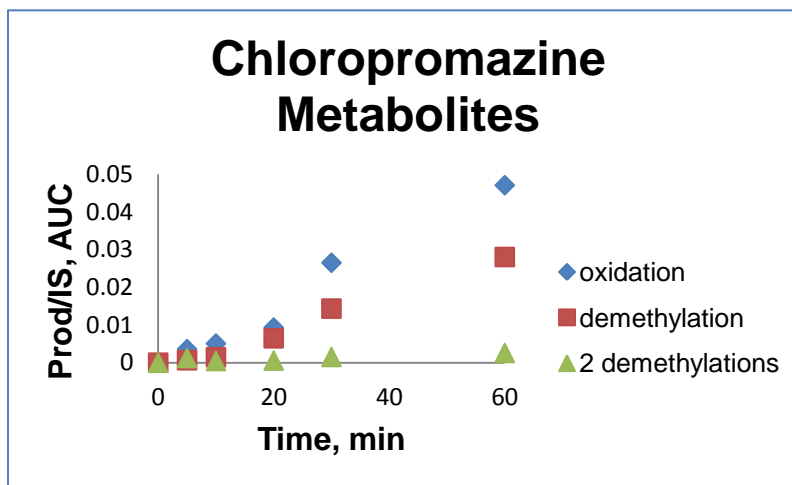
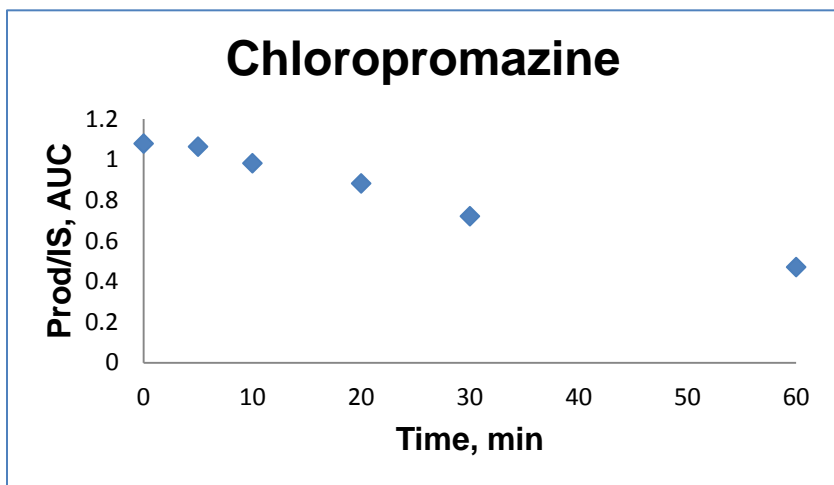
OK



# Metabolite Analysis Results - Midazolam



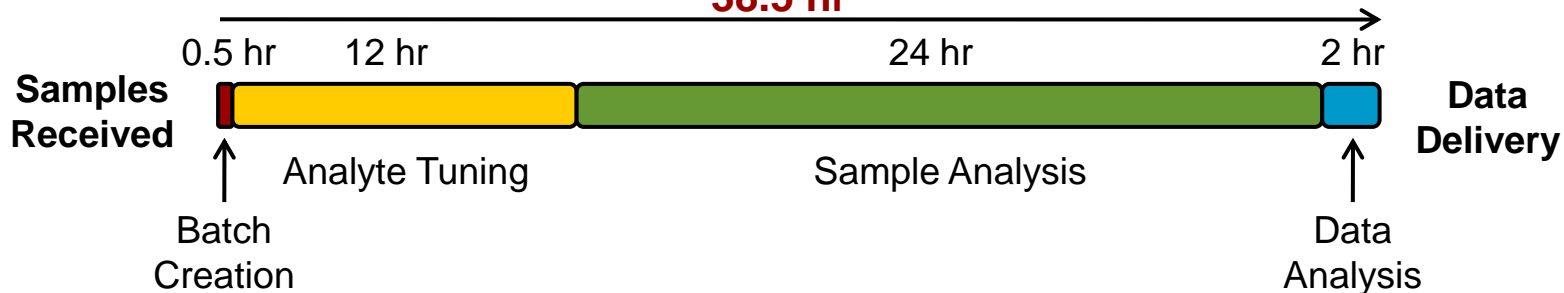
# Metabolite Analysis Results - Chlorpromazine



# Reducing Bottlenecks in ADME Sample Analysis using Solid Phase Extraction with a Quadrupole Time-of-Flight Mass Spectrometer

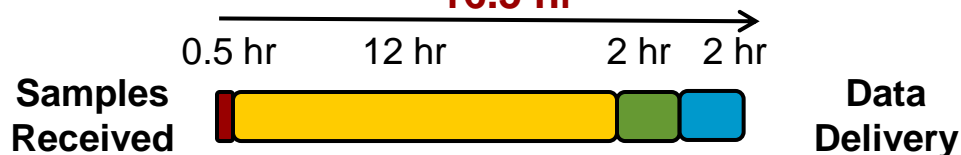
## Traditional LC-MS Workflow

38.5 hr



## RapidFire 300 MS QQQ Work Flow

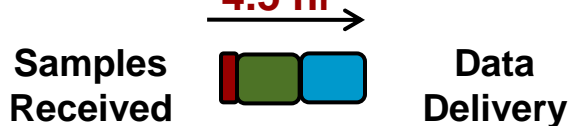
16.5 hr



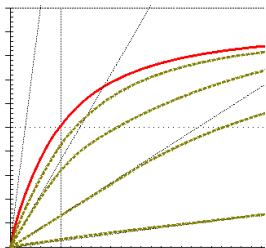
*Adapted from oral presentation by Panos Hatsis, Novartis, 58<sup>th</sup> ASMS Conference on Mass Spectrometry and Allied Topics, May 23 - 27, 2010*

## RapidFire 360 TOF Work Flow

4.5 hr



# RapidFire Resolves Bottlenecks...



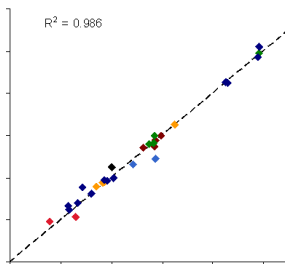
## Improved Data Quality:

- Throughput allows for
  - Multiple concentrations: run full IC<sub>50</sub>s
  - Multiple time points
- Avoids surrogate substrates, indirect and coupled assays



## Maximizes Productivity:

- Fastest data turnaround
  - 10x data generated per FTE compared to LC-MS
- Rapid assay development in HTS ⇒ faster time to answer



## Strong Correlation with Traditional Technologies:

- LC-MS/MS: CYP450 inhibition, metabolic stability, etc
- Optical-probe or radioactivity-based detectors

# Advantages of RapidFire

## Lower Operational Costs:

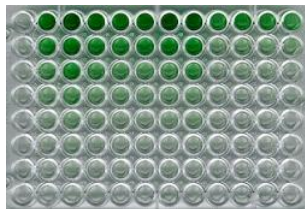


- Solvents: 6 s @3.0 mL/min = 0.25 mL (~2¢/sample)
- Cartridge: \$200/cartridge or  
~ 3000 samples/cartridge (~7¢/sample)



## Minimal Reagent & Disposal Costs in HTS:

- Only native substrate & enzyme are required
- No antibodies, luminescent or radioactive reagents, kits



## Fits Existing Workflows

- Designed to operate similar to a plate reader